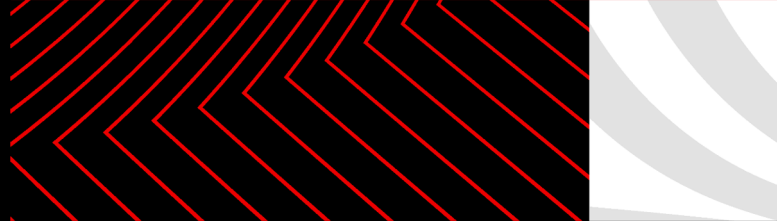


# NEXT-GEN SIEM AND THE MODERN SOC

Philip Scheidl, Sales Engineer



# Survival of the Fastest:

## The imperative of a speed advantage for stopping breaches

Avg. eCrime Breakout Time

**62 min**

Fastest eCrime Breakout  
Time

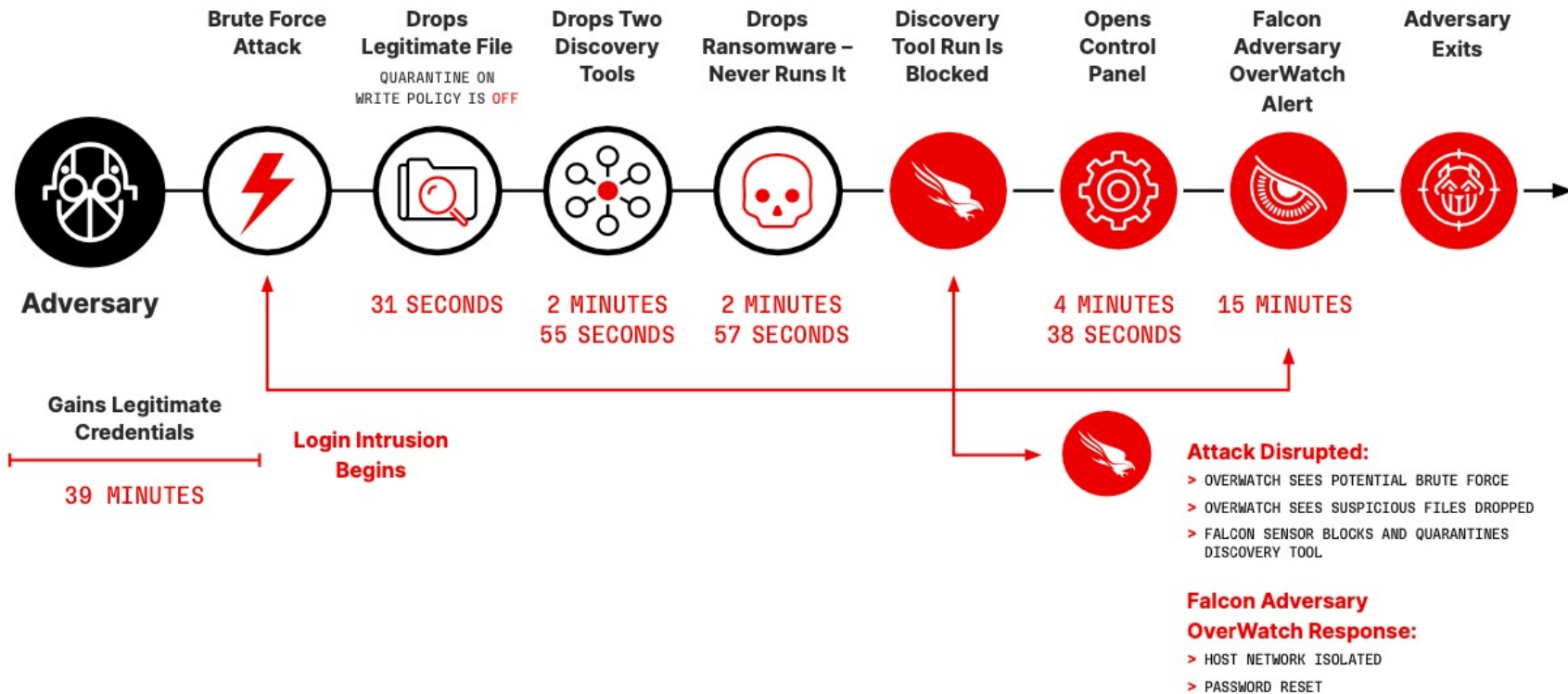
**2 m 7s**

Drop in Breakout Times vs.  
2022

**↓26%**



# Anatomy of a **real** attack



Accessed AzureAD credentials via smishing campaign

Listed cloud assets and activated AWS Systems Manager Inventory

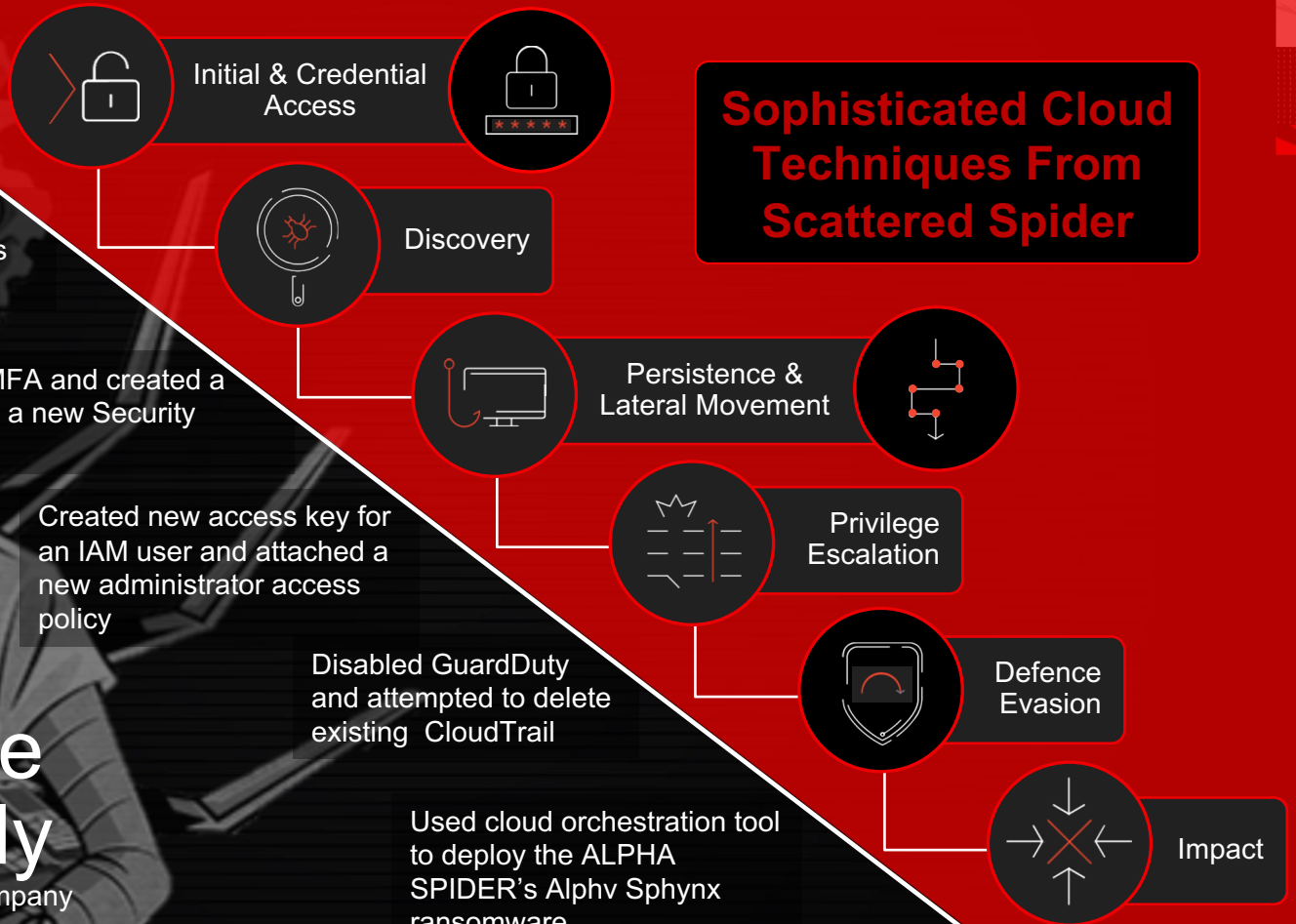
Added own MFA and created a public EC2 in a new Security Group

Created new access key for an IAM user and attached a new administrator access policy

Disabled GuardDuty and attempted to delete existing CloudTrail

Used cloud orchestration tool to deploy the ALPHA SPIDER's Alpha Sphynx ransomware

## Sophisticated Cloud Techniques From Scattered Spider



# Intelligence Case Study

North American Software Company

# Today's SOCs struggle to keep up with adversaries

**Siloed data  
and tools**

**Poor SIEM  
performance**

EDR

SIEM

SOAR

Identity

Intel

**Low-fidelity alerts  
and intel**

**Manual triage and  
investigations**

“With our previous SIEM, SOC analysts would initiate queries on Friday and come back on Monday for results. Sometimes, their queries timed out altogether. Not to mention logs getting stuck in the ingestion pipeline, failing to make their way into the SIEM. It was a nightmare for our SOC analysts.” — *Kevin Nejad, CEO, Vijilan*

# Evolution of Threat Detection & Response

## PREVENTION & PROTECTION & COMPLIANCE

Point Products for each Domain

EDR  
AV  
FW

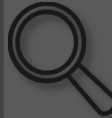
CSPM  
Cloud  
FW

PAM  
MFA

SSPM  
CASB

FW  
IDS  
ZTNA

Hybrid Environment

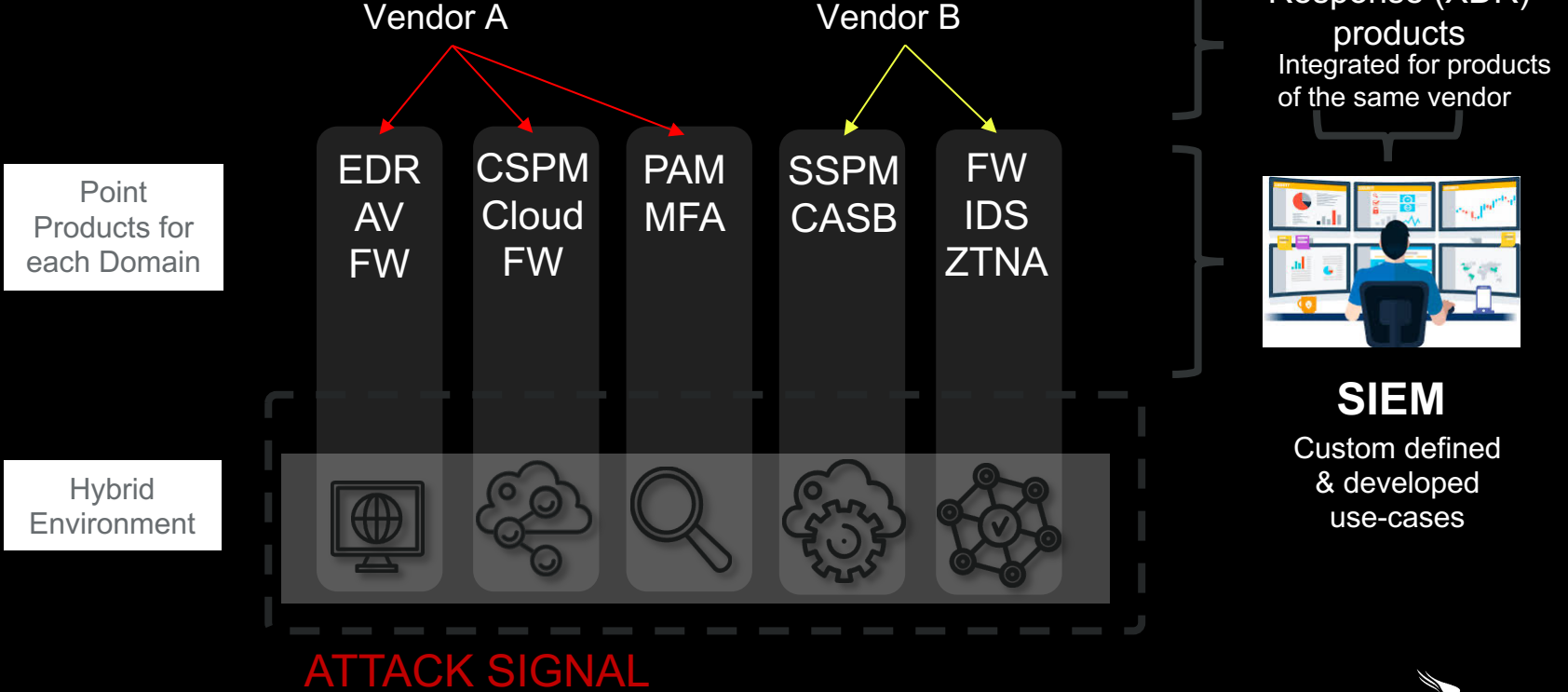


### SIEM

Custom defined & developed use-cases

## ATTACK SIGNAL

# Evolution of Threat Detection & Response



# So, what is XDR?



“Extended detection and response, or XDR, is an **open cybersecurity architecture** that integrates security tools and unifies security operations across all security layers—users, endpoints, email, applications, networks, cloud workloads and data. With XDR, security solutions that aren’t necessarily designed to work together can interoperate seamlessly on threat prevention, detection, investigation and response..” – **IBM, 2023**

“Extended Detection and Response (XDR) is a security **solution that unifies multiple security technologies** into a single platform, providing greater visibility and control over threats.” – **Gartner, 2021**

“Extended detection and response (XDR) **collects threat data** from previously siloed security tools across an organization’s technology stack for easier and faster investigation, threat hunting, and response. An **XDR platform** can collect security telemetry from endpoints, cloud workloads, network email, and more. – **CrowdStrike, 2023**

“The **evolution of EDR**, which optimizes threat detection, investigation, response, and hunting in real time. XDR unifies security-relevant endpoint detections with telemetry from security and business tools such as network analysis and visibility (NAV), email security, identity and access management, cloud security, and more. It is a cloud-native platform built on big data infrastructure to provide security teams with flexibility, scalability, and opportunities for automation.” – **Forrester, 2021**



# What can we conclude?



The definitions may vary, but there are a **few consistencies** across them:

- XDR is a combination/cooperation of multiple tools or systems
- The goal of XDR is to improve threat detection, to provide visibility
- Some Response component, ideally automated, is part of XDR

That leads to some conclusions of what XDR is and needs to provide:

- XDR needs to be seen more like a **concept/architecture**. It brings together **telemetry & threat data/signal from different sources** to monitor and analyse activity and detect attacks in an automated way
- **Data sources are expanding**. In addition to primary data sources like **network** and **endpoint**, **Identity** and **SaaS** must be included as sources for analysis
- It must offer native **automated respond capabilities**
- It must be open and support ease of **integration into the existing security stack**

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**UNWANTED AI**

**ME**

**EVERY  
COMPANY**



# Modernize the SOC with AI-Native Next-Gen SIEM



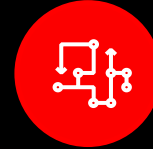
**Adversary-driven  
detection**



**Accelerated  
threat hunting**



**AI-assisted  
investigations**



**Automation  
& response**

**Log Management**

Normalization | Parsing | Enrichment | Correlation | Long-Term Hot Storage

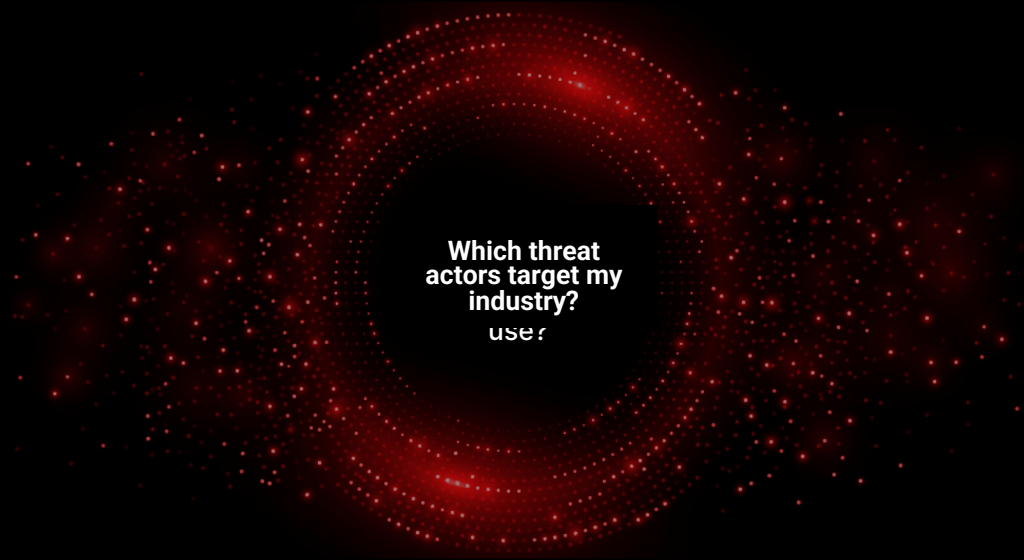
Any Data Source

**Stop breaches**

**Reduce response time**  
with blazing-fast search  
and workflow automation

**Cut costs**  
by unifying SecOps on one  
AI-native SOC platform

# Ask any question to accelerate investigations



## and get fast, actionable answers to stop threats quickly

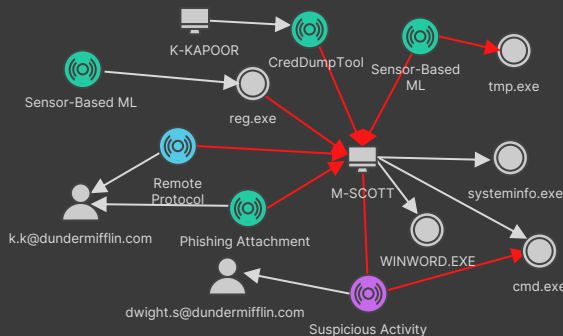
Imagine if you could...

# Get a complete picture of threats across any source

## Centralize alerts and intelligence

Critical	Remote Services: Remote Desktop Protocol	Network
High	Honeytoken Account Activity	Identity
Medium	Multifactor Authentication Request Generation	Identity
Critical	Phishing: Spear-Phishing Attachment	Email
High	cmd.exe on SE-ICR-WIN10-DT\$ by dwight.s	Endpoint
Medium	svchost.exe on SE-ICR-WIN10-DT\$ by dwight.s	Endpoint

## Simple, visual investigations



## Collaboration and auditing

### Apply response action: Add to restricted group

Applying this response action adds dwight.s@dundermifflin.com to a designated Zscaler internet access group.

This change may take up to 10 minutes to apply. More about XDR response actions.

MS: Added to restricted group based on activity.

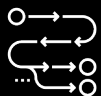
Cancel

Apply response action

# to simplify investigations

Imagine if you could...

# Reduce MTTR and boost analyst productivity



Automate complex workflows with 125+ workflow actions and 55+ triggers



Drive any endpoint response action



Respond across your ecosystem with 61,000+ customer-defined unique playbooks<sup>1</sup>



Schedule or run playbooks on demand

## with native SOAR capabilities integrated across your platform

<sup>1</sup>Based on analysis of CrowdStrike Falcon deployments



**Thank you**